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# PMHub

**FEBRUARY 2024**

**VOL 057**

**37 MILITARY HOSPITAL**



**PROJECT MANAGEMENT INSTITUTE, GHANA**

*Good Things Happen When You Get Involved With PMI-Ghana*

# NAVIGATING UNCERTAINTY:

## The Power of Scenario Planning

Presenter:

**Kwamina Asomaning, Chief Executive of Stanbic Bank Ghana Ltd**

In a recent presentation at the February 2024 PMI Chapter Meeting which took place at the Alisa Hotel, Accra, Kwamina Asomaning shed light on the importance of scenario planning in navigating uncertainty. Kwamina emphasized that in today's rapidly changing world, businesses must have a strategy for handling the unknown. Scenario planning emerges as a strategic technique, offering a method to navigate uncertainties.

It involves envisioning and analyzing multiple future scenarios to prepare for diverse outcomes. He explained that scenario planning isn't about predicting the future but rather preparing for different possibilities. Kwamina highlighted the significance of understanding volatility (a statistical measure of return dispersion), stating that it impacts various aspects of life such as social, economic, environmental, technological, and political factors.

Kwamina discussed how scenario planning plays a crucial role in banking, helping institutions manage risks and maintain financial stability amidst changing economic conditions. He outlined practical implementation strategies, advising to dream up scenarios, stress-test plans, analyze potential outcomes, and develop strategies to manage risks effectively.

Drawing parallels with project management, Kwamina suggested that scenario planning can help project managers stay agile and innovative in the face of unexpected challenges. Project managers can harness scenario planning to anticipate disruptions, identify risks, and safeguard project objectives concerning schedule, budget, and resources.

During a Q&A session, he addressed audience queries, demonstrating how scenario planning can be applied across different industries and situations.

In summary, Kwamina stressed that scenario planning is a practical tool for anyone facing uncertainty, empowering individuals and organizations to navigate the twists and turns of an ever-changing world with confidence. In essence, scenario planning serves as a beacon amid uncertainty, illuminating pathways for informed decision-making and proactive risk management.









# PMI GHANA – UNIVERSITY OF CAPE COAST MEMORANDUM OF UNDERSTANDING SIGNING CEREMONY

*Written by Manuela Ama Asembi, PMP & Dorcas Oforiwaa Sakyi, PMP*

Project Management Institute Ghana Chapter and the Department of Marketing and Supply Chain Management of the School of Business, University of Cape Coast on the 21st of February, 2024 signed a Memorandum of Understanding which is to foster a solid union between both parties and be of great benefit to both staff and students of School of Business, UCC as well as PMI Ghana.

A team of 12 from PMI Ghana, including the media, begun their journey from Accra at 6am to the Conference room of the College of Distance Education – UCC for this memorable event which was to start at 10am – 12pm. The team arrived by 9:30am and were warmly welcomed by Dr Gloria Agyapong, Head of Department of Marketing and Supply Chain Management and her team.

The event commenced with a short prayer from a member of staff and dignitaries were introduced. This ceremony was attended by the Dean of the School of Business - UCC, Prof. John Gatsi, the Head of Department of Marketing and Supply Chain Management Dr. Gloria Agyapong, students and faculty members of the School of Business - UCC.

An opening remark was given by Prof Gatsi where he stressed on the need and importance of this union in which the listed benefits to the School includes the training of staff, facilitating internship opportunities for students as well as site visits, ensuring students get skills which will adequately prepare them for the job market.

Mr Frank Owusu-Asamoah, President of PMI Ghana also stated the importance of project management skill in the developing world for individuals within the age bracket of 5 to 105 years old to which all members of the School fall within.

The MOU was signed and witnessed by PMI Ghana by Mr Frank Owusu-Asamoah and Frank Atttoh Owoo, Vice President outreach PMI Ghana respectively. Prof. John Gatsi signed the MoU and was witnessed by Dr. Gloria Agyapong on behalf of UCC, there was an exchange amid a round of applause.

Students asked questions on Chapter membership which showed their enthusiasm, and result of findings, President of PMI Ghana responded by stating although the fee for global and Ghana Chapter membership for student members is USD 47.00, newly registered student members are given a 20USD discount hence totaling their first year dues to 27USD to which the students responded with a large round of applause.

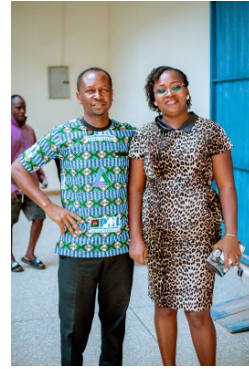
The Chapter Chairman for Takoradi Branch who oversees Eastern, Western and Central Region, Mr Jonathan Oladele Olagoke was in attendance as well pledging his full support to help materialize all contained in the MoU. The event ended with rounds of networking, media interviews and photography. The ceremony was a great success and one for the books. Ayekoo!!! to all who made this a possible.

The PMI Ghana Team returned back to Accra at 5:30pm.

**GOOD THINGS HAPPEN WHEN YOU GET INVOLVED WITH PMI GHANA!!!**









# 15TH AKWAABA BREAKFAST & NETWORKING MEETING

The 15th Akwaaba Breakfast, hosted by the Project Management Institute (PMI) Ghana Chapter on February 10, 2024, proved to be a success. Jalilu Issahaku, Vice President of Membership at PMI Ghana Chapter, delivered a presentation aimed at familiarizing attendees with PMI and understanding the role of the local chapter.

In his presentation, Jalilu provided an overview of PMI Ghana Chapter's history, highlighting its affiliation with the Project Management Institute, USA. He articulated the chapter's mission to promote the practice and profession of project management in a conscious and proactive manner, envisioning Ghanaian organizations embracing project management principles for success.

The presentation showcased the diverse range of activities undertaken by PMI Ghana Chapter, including professional development, networking, volunteering, advocacy for the project management profession, and adherence to ethical standards.

Jalilu also shed light on PMI's global and local presence

in Ghana, discussing various certification and professional development opportunities available to members. He highlighted volunteering opportunities and avenues for engagement, such as monthly meetings and special interest clubs like the book club and Toastmasters club.

One notable aspect of the event was the presentation competition, which showcased four teams delivering presentations on unique topics. The PMI Ghana Chapter Toastmasters Club evaluated each team based on criteria such as presentation quality, content relevance, logical coherence of ideas, application of project management skills/concepts, and adherence to timing. Team Collaboration emerged as the winner, followed by Team Growth as the first runner-up. Interestingly, Teams Determination and Teamwork tied for the second runner-up position.

The 15th Akwaaba Breakfast offered valuable insights into the initiatives, objectives, and avenues for involvement within the PMI Ghana Chapter. It served as an excellent platform for new members to familiarize themselves with the chapter's community and begin forging meaningful connections.







# WINNERS

**Winner**  
Team Collaboration

**First Runner Up**  
Team Growth

**Second Runner Up**  
Teams Determination & Teamwork (was a tie)







WEDNESDAY, FEBRUARY 14, 2024

feature • news 11

# Benefits of involving project managers in negotiation

## ....of financing contracts for infrastructural projects

By Nana Kwaw MANFUL

Infrastructural projects are critical for the development of modern societies, as they provide the necessary infrastructure for economic growth, social development, and environmental sustainability. They are complex and require detailed planning, coordination, and execution to ensure their success. One of the key factors in the success of infrastructure projects is the negotiation of financing contracts. Project managers play a crucial role in this process, as they are responsible for coordinating the development of infrastructure projects within an organization, directing infrastructure projects, defining tasks and timelines, coordinating across departments, managing budgets, and ensuring timely delivery.<sup>[1]</sup>In this context, involving project managers in the negotiation of financing contracts for infrastructure projects can have several benefits. In this article, we will explore the benefits of involving project managers in the negotiation of financing contracts for infrastructural projects and how project managers can balance the interests of different stakeholders in this process.<sup>[2][3][4][5]</sup>

A finance contract is a legal agreement between two parties that outlines the terms and conditions of a financial transaction. In the context of infrastructural projects, finance contracts are agreements between the project sponsor and the lender that provides funding for the project. These contracts typically include details such as the amount of funding provided, the interest rate,

repayment terms as well as collateral or security documentation.

### Benefits of Involving Project Managers

Contracts for infrastructure projects are very elaborate and can be complex. The parties usually involved in the negotiation of these contracts are the financing parties and the project sponsors. Involving the project managers for these projects in the negotiations has merits that will minimise the need for amendments resulting from inadvertent omissions that are relevant for aligning the financing requirements to the project schedule and milestones. Some of the benefits of involving project managers in the negotiation of financing contracts for infrastructural projects are outlined below.

### Aligning and Prioritizing Key Objectives

Project managers possess a comprehensive understanding of the project's objectives, scope, and timeline, enabling them to negotiate financing terms that align with the project's specific requirements and goals. Project managers are well-versed in the intricacies of the project. They are intimately familiar with the key milestones and resource allocation needed to complete projects. Project managers prioritize key objectives from the project plan and understand how risks or rewards rank after the initial needs are met. This can help them negotiate better terms and conditions that align with the organization's goals. By actively participating in the negotiation process, project managers can ensure that the financing terms are tailored to

the project's unique needs. This includes considering factors such as the duration of the project, cash flow requirements, and any special considerations related to materials or technology. By negotiating terms that fit the project's goals, project managers can secure financing that optimizes the project's potential for success.

### Understanding Counterparty's Motives

Project managers are trained to ask probing questions and understand counterparty motives during negotiation and requirement elicitation. By conducting an in-depth stakeholder analysis and exploring their power dynamics, interests, and influence, project managers can effectively tailor their negotiation approach to meet the project's specific needs. Armed with this understanding, project managers are better equipped to prioritize their needs and negotiate mutually beneficial solutions, effectively liaising between stakeholders, such as contractors, funders, and government bodies, to facilitate a smooth negotiation process. A project manager's involvement establishes trust and understanding among all parties involved, leading to better negotiation outcomes. This strategy can pave the way for accomplishing common goals and objectives. The project manager's ability in forming coalitions, temporary alliances, or partnerships, can prove highly effective in achieving project objectives by harnessing the right mix of power and interest.

### Risk Identification and Mitigation

Project managers possess

expertise in project planning and risk management. They can assess the financial risks involved in the project and negotiate contracts that address and mitigate these risks. Project managers understand the potential risks associated with cost overruns, changes in scope, delays, or unforeseen circumstances, and can negotiate contract terms that protect against these risks. They can work with stakeholders to establish contingency plans, determine appropriate insurance coverage, or incorporate clauses that provide flexibility in case of unforeseen circumstances. By actively participating in negotiations, project managers ensure that financing terms are favorable and tailored to minimize financial burdens and enhance the overall viability of the project.

### Ensuring Timely Project Delivery

Timely delivery is a crucial factor in the success of infrastructure projects. Delays can lead to cost overruns, disruptions to public services, and negative impacts on the overall project objectives. Involving project managers in the negotiation of financing contracts can play a vital role in ensuring timely project completion. By actively participating in contract negotiations and defining tasks and timelines, project managers can establish clear expectations, track progress, and report to executive officers throughout all phases of the project. Project managers can monitor progress against the defined tasks and timelines, detect potential delays early on, and take corrective actions to bring the project back on track.

### Efficient Cost Management

Cost management is a crucial aspect of project management that entails controlling and reducing expenses throughout the project lifecycle. In the realm of infrastructural projects, where budgets can be substantial and resources limited, effective cost management becomes even more critical. One approach that can significantly contribute to cost management is involving project managers in the negotiation of financing contracts with suppliers and contractors. Project managers' expertise in cost estimation and forecasting enables them to evaluate cost estimates provided by suppliers and contractors, prevent unnecessary expenses, and secure competitive pricing for materials, services, and labour. This collaborative effort between project managers and financial stakeholders can yield numerous benefits and ensure the overall success of the project within the project budget.

### Building Strong Stakeholder Relationships

Project managers, through building strong relationships with suppliers and contractors, play a key role in negotiating contracts. Effective negotiations due to the Project Managers skills can result in better conditions from which both sides can take significant profits which is the ideal situation for maintaining a positive connection and partnership even for future projects.

Project managers have strong communication and collaboration skills thus they are able to effectively liaise between stakeholders, such as contractors, funders, and government bodies. Project

managers can bridge any potential communication gaps between different stakeholders and ensure that everyone involved has a clear understanding of the project's financial requirements and objectives.<sup>[6]</sup>

Through effective communication and collaboration, project managers can establish trust and understanding among all stakeholders. This trust-building process is crucial in fostering positive relationships and enhancing collaboration, which ultimately leads to better negotiation and project outcomes.

### Conclusion

In conclusion, involving project managers in the negotiation of financing contracts for infrastructural projects has several benefits, including prioritizing key objectives, understanding counterparty motives, managing risks, ensuring timely delivery, efficient cost management, and building strong stakeholder relationships.

Overall, involving project managers in the negotiation of financing contracts for infrastructural projects can lead to more tailored agreements. Their comprehensive understanding of the project, expertise in project planning and risk management, and effective communication and collaboration skills make them invaluable in securing favorable financing terms that align with the project's specific requirements and goals. By actively participating in negotiations, project managers can ensure that the project's financial needs are met, minimizing potential risks and maximizing its' potential for all stakeholders.

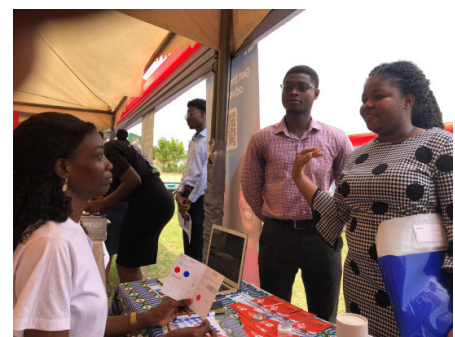
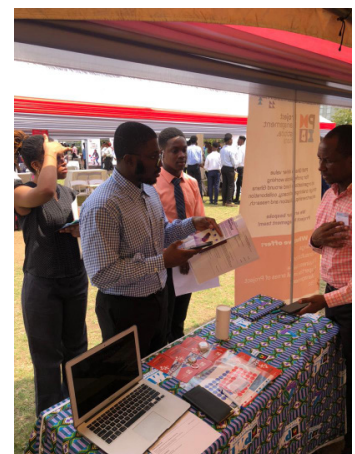
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 The author is with Banking and Finance Think Tank, Project Management Institute, Ghana Chapter



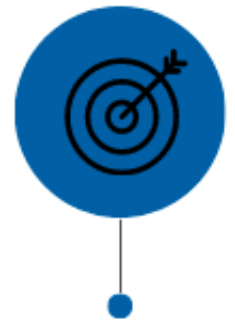
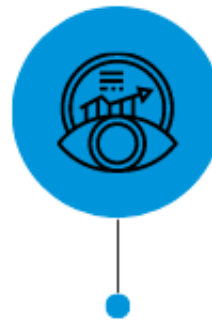
# PMI GHANA CHAPTER VISITS ACADEMY CITY COLLEGE'S CAREER FAIR TO EDUCATE STUDENTS ON CAREERS IN PROJECT MANAGEMENT.

PMI Ghana Chapter was present at the Academy City College's Career Fair on Wednesday 27th February 2024 to educate students on careers in project management.

The chapter used the opportunity to enlighten students on project management skills, certifications available and benefits of being a member of the chapter. Students were informed of some benefits including access to internship opportunities, networking, continuous learning, subsidized fees for student members amongst others. In attendance were the Membership, and the Youth and Social Impact team.







# WHAT DATA-DRIVEN DECISION-MAKING MEANS

Project managers can play a key role in determining how technology impacts decision-making on projects.

## What to Expect

- Recognize the importance of data-driven decisions.
- Recognize the limitations of data-driven decisions.
- Learn how to use data-driven decisions effectively.

The buzz surrounding data-driven decision-making is hard to ignore. The concept is straightforward: harnessing technology to enhance decision-making processes for improved outcomes. Yet, amidst the enthusiasm, a cloud of confusion looms around what precisely constitutes data-driven decisions. For project managers, it's of paramount importance to decipher its implications.

The premise is promising. In the era of technology-driven workflows, the treasure trove of available data surpasses historical limits. When wielded effectively, this data holds the potential to expedite decision-making processes, bolstering all facets of business performance.

Consider the task of estimating project durations, for example. While various methods exist to formulate estimates, modern organizations house a treasure trove of effort data from similar past tasks. By pinpointing analogous data points and accounting for varying parameters, a more refined estimate emerges, transcending traditional methodologies.

Amplify this capability by infusing cutting-edge tools with recommendations and suggested actions, and a formidable arsenal comes into play. Equipped with the right software and data, an entire project plan can be estimated with remarkable precision—potentially even surpassing human accuracy. This capacity extends beyond estimates, encompassing risk assessment, issue management, strategy determination, change oversight and executive-level portfolio modeling.

However, this doesn't equate to impending obsolescence of project managers or an abdication of their decision-making prerogatives. Data-driven decision-making possesses inherent limitations.

Foremost, software gravitates toward the most probable outcome. For instance, when estimating task durations, software typically computes an average based on comparable tasks in its database. While configurable to report the median or adjust for diverse factors, it remains bound to an "optimal fit" number.

Each project is a unique entity, and reliance on estimates or recommendations assuming average conditions is fraught with peril. Solely leaning on data is a recipe for challenges. The fulcrum of success pivots on blending software insights with the project manager's and team's experience.

This synergy manifests in multiple ways. Often the software generates proposed estimates, approaches or recommendations, which the project manager reviews with the team. Adjustments are made if needed, seamlessly melding human input with automated suggestions.

When disparities arise between data-driven recommendations and team consensus, exploration ensues to fathom the variance's roots. Inaccurate data, misaligned software parameters or team misinterpretations might underlie the divergence.

For intricate, less conventional or mission-critical scenarios, the project manager and team detach from data-driven prompts, working autonomously. Subsequently, their findings are juxtaposed with data-driven insights to uncover significant gaps.

Data-driven decision-making constitutes a pivotal facet of contemporary project delivery. Yet the efficacy of these decisions hinges on data quality, software processing and the user's discernment. While data extends a helping hand to project managers, it should never supplant the role of astute judgment.

## Key Takeaways

- Data-driven decisions can result in better outcomes in less time.
- Data-driven decisions can also be flawed as they assume "average" and "normal" scenarios.
- Combining the recommendations of software with the team's work and the project manager's judgment will produce the best results.

## Article From:

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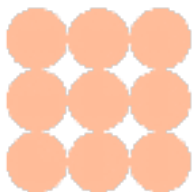
# “Axiomatic”

**Meaning:** Obviously true and therefore not needing to be proved.

**Part of Speech:** Adjective

**Synonyms:** *Self-evident, expressly clear, unquestionable, undeniable, obvious, incontrovertible, etc.*

**Example:** To address the problem of Toastmasters not renewing their membership, some members proposed an **axiomatic** strategy.







# NPMC & PMEA 2024

NATIONAL PROJECT MANAGEMENT CONFERENCE  
& PROJECT MANAGEMENT EXCELLENCE AWARDS

## Sustainable Project Management Futures: Crafting a Resilient and Inclusive World

July 24 - 26, 2024 • Rock City Hotel, Eastern Region, Ghana

VIRTUAL

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### REGULAR - ACCOMMODATION + CONFERENCE COMBO RATES

Delegates Category	REGULAR - MAR 1 - APR 30, 2024		
	Junior Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Suite + Conference Combo
PMI Ghana Chapter Member	GH¢ 5,754.00	GH¢ 6,615.00	GH¢ 12,390.00
PMI Member	GH¢ 5,932.00	GH¢ 6,783.00	GH¢ 12,610.00
Non-Member	GH¢ 6,037.00	GH¢ 6,940.00	GH¢ 12,820.00
PMI Ghana Chapter Members Group of 5	GH¢ 5,407.00	GH¢ 6,268.00	
PMI Global Member Group of 5	GH¢ 5,880.00	GH¢ 6,709.00	
PMI Ghana Student Member	GH¢ 4,704.00	GH¢ 5,397.00	Special Rate for Early Arrivals (Wednesday), 24th July, 2024) - Standard Room + Dinner + Paint & Sip + Networking Session
PMI Ghana Student Members Group of 5	GH¢ 4,599.00	GH¢ 5,187.00	
Speaker	GH¢ 4,452.00	GH¢ 5,502.00	
PMI Ghana Chapter Student Member (Virtual)		GH¢ 200.00	GH¢ 1,650.00
PMI Ghana Chapter Member (Virtual)		GH¢ 300.00	
Non-Member (Virtual)		GH¢ 450.00	

Transportation (optional) - a bus to and from Rock City Hotel is GHS200.00

Please note that there will be proof and verification of studentship, PMI Global, as well as Ghana Chapter Membership before payment.

## PAYMENT METHODS

### BANK TRANSFER

BANK NAME: **GT BANK** A/C No.: **206105438110**  
A/C NAME: **PMI GHANA** BRANCH: **LABONE**

### CHAPTER MTN MOMO

No.: **024 864 7965**  
NAME: **PMI GHANA**

### FOR ENQUIRIES | SPONSORSHIP | PARTNERSHIP

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**EARLY BIRD** - ACCOMMODATION + CONFERENCE COMBO RATES

Delegates Category	EARLY BIRD - FEB. 9 - FEB. 29, 2024		
	Junior Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Suite for 2 Nights (25th & 26th) + Conference Combo
PMI Ghana Chapter Member	GH¢ 5,480.00	GH¢ 6,300.00	GH¢ 11,800.00
PMI Member	GH¢ 5,650.00	GH¢ 6,460.00	GH¢ 12,010.00
Non-Member	GH¢ 5,750.00	GH¢ 6,610.00	GH¢ 12,210.00
PMI Ghana Chapter Members Group of 5	GH¢ 5,150.00	GH¢ 5,970.00	
PMI Global Member Group of 5	GH¢ 5,600.00	GH¢ 6,390.00	Special Rate for Early Arrivals (Wednesday, 24th July, 2024) - Standard Room + Dinner + Paint & Sip + Networking Session
PMI Ghana Student Member	GH¢ 4,480.00	GH¢ 5,140.00	
PMI Ghana Student Members Group of 5	GH¢ 4,380.00	GH¢ 4,940.00	
Speaker	GH¢ 4,240.00	GH¢ 5,240.00	
PMI Ghana Chapter Student Member (Virtual)		GH¢ 150.00	GH¢ 1,650.00
PMI Ghana Chapter Member (Virtual)		GH¢ 200.00	
Non-Member (Virtual)		GH¢ 350.00	

Transportation (optional) - a bus to and from Rock City Hotel is GHS200.00

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## PAYMENT METHODS

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A/C NAME: **PMI GHANA** BRANCH: **LABONE**

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### LATE - ACCOMMODATION + CONFERENCE COMBO RATES

Delegates Category	LATE - MAY 1 - JULY 10, 2024		
	Junior Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Room for 2 Nights (25th & 26th) + Conference Combo	Standard Suite + Conference Combo
PMI Ghana Chapter Member	GH¢ 6,041.00	GH¢ 6,945.00	GH¢ 13,009.00
PMI Member	GH¢ 6,229.00	GH¢ 7,122.00	GH¢ 13,241.00
Non-Member	GH¢ 6,339.00	GH¢ 7,287.00	GH¢ 13,461.00
PMI Ghana Chapter Members Group of 5	GH¢ 5,677.00	GH¢ 6,581.00	
PMI Global Member Group of 5	GH¢ 6,174.00	GH¢ 7,044.00	
PMI Ghana Student Member	GH¢ 4,939.00	GH¢ 5,666.00	Special Rate for Early Arrivals (Wednesday), 24th July, 2024) - Standard Room + Dinner + Paint & Sip + Networking Session
PMI Ghana Student Members Group of 5	GH¢ 4,828.00	GH¢ 5,446.00	
Speaker	GH¢ 4,674.00	GH¢ 5,777.00	
PMI Ghana Chapter Student Member (Virtual)		GH¢ 250.00	GH¢ 1,650.00
PMI Ghana Chapter Member (Virtual)		GH¢ 400.00	
Non-Member (Virtual)		GH¢ 550.00	

Transportation (optional) - a bus to and from Rock City Hotel is GHS200.00

Please note that there will be proof and verification of studentship, PMI Global, as well as Ghana Chapter Membership before payment.

## PAYMENT METHODS

### BANK TRANSFER

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A/C NAME: PMI GHANA BRANCH: LABONE

### CHAPTER MTN MOMO

No.: 024 864 7965  
NAME: PMI GHANA

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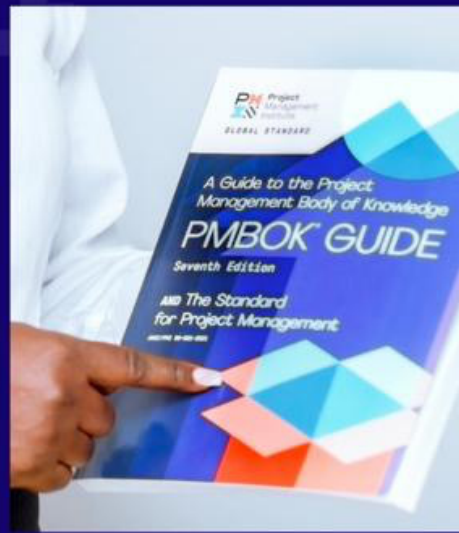




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03 February - 02 March 2024  
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## OPTION 2:

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09 March - 06 April 2024  
(Saturdays ONLY!)

## OPTION 3:

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**GHS4,199**

20 April - 18 May 2024  
(Saturdays ONLY!)

## OPTION 4:

Virtual

**GHS4,199**

01 June - 29 June 2024  
(Saturdays ONLY!)

## OPTION 5:

Virtual

**GHS4,199**

03 August - 31 August 2024  
(Saturdays ONLY!)

## OPTION 6:

Virtual

**GHS4,199**

07 September - 05 October 2024  
(Saturdays ONLY!)

## OPTION 7:

Virtual

**GHS4,199**

19 October - 16 November 2024  
(Saturdays ONLY!)

## OPTION 8:

Virtual

**GHS4,199**

23 November - 14 December 2024  
(Saturdays ONLY!)

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## OPTION 9:

In-Person

**GHS5,499**

08 July - 12 July 2024  
(Monday to Friday!)

 Okin Value Ltd  Okin Value Ltd  @OkinLtd  Okin Value Ltd

Okin Value Ltd

Okin Value Ltd invites you to join their online and in-person scheduled PMP training (English) for 2024!

Registration Link:

<https://forms.gle/rK1cHYVxmey2xuDs5>

Tuition fee is inclusive of:

1. Training materials by PMI
2. Exam prep with simulations of over 1000 questions.

3. Support in the online application of PMP with PMI.
4. Personalized support from registration until exam is written.

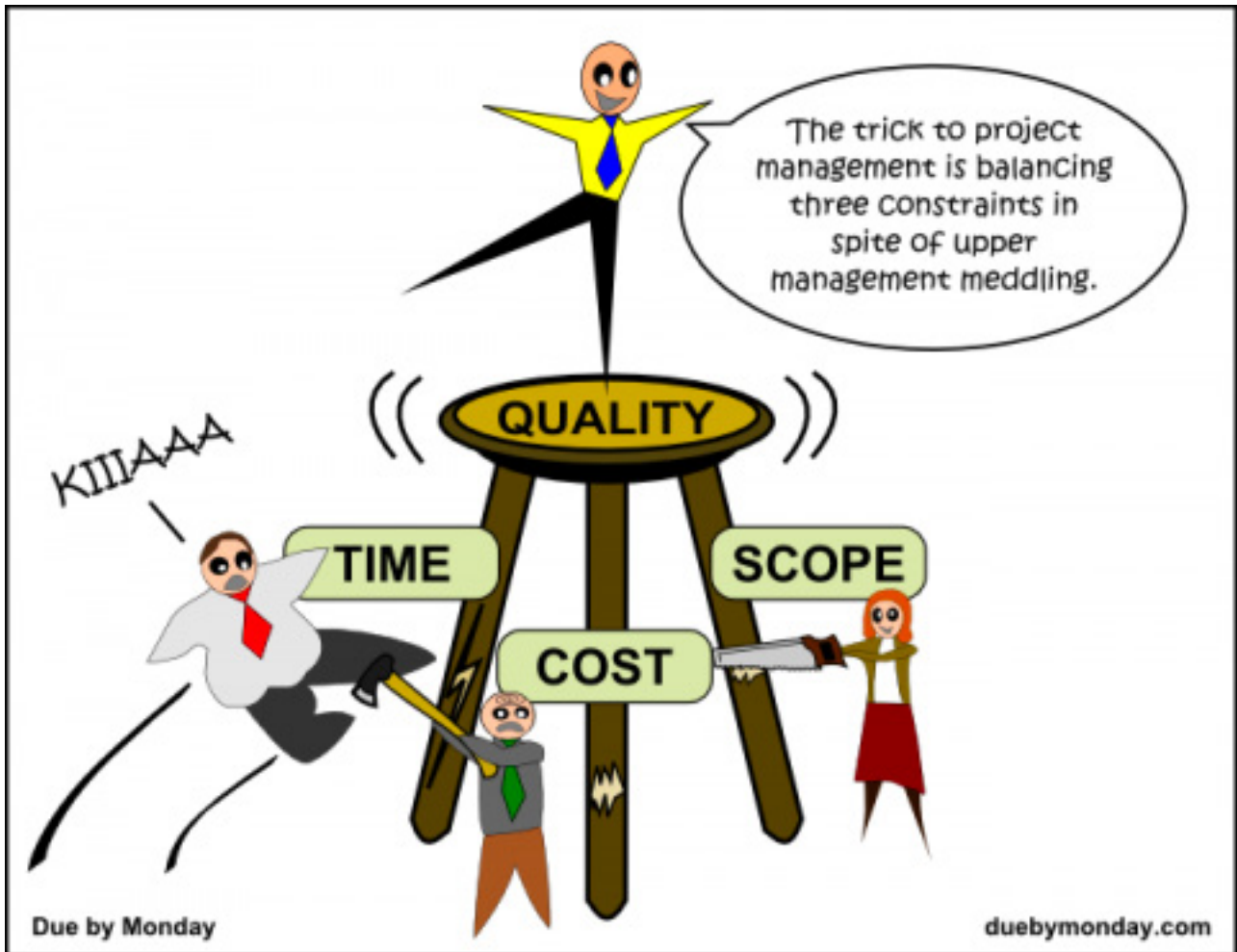
CONTACT:

Email: [info@okinvalue.com](mailto:info@okinvalue.com)

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# JOKES CORNER



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Manager Digital Media  
Director Media and PR  
Webmaster

**MEMBERSHIP PORTOFOLIO:**

Branch Operations Manager, Ho  
Branch Operations Manager, Sunyani  
Branch Operations Manager, Tamale  
Branch Operations Manager, Takoradi  
Branch Chair Sunyani

Please contact VP Volunteering,

**Kossi Messan Goudjinou - +233 55 252 3865**

WhatsApp ONLY for JDs of interested positions





# PMI GHANA MEMBER ADVERTISING PACKAGES

## DIAMOND PACKAGE

Full page newsletter advert  
(one month)

2 WhatsApp messages/flyers  
(one month)

4 Emails  
(one month)

PMI Ghana Website  
(one month)

PMI Ghana Chapter meeting  
Adverts  
(one month)

**GHC 2,500**

## GOLD PACKAGE

Full page newsletter advert  
(one month)

1 WhatsApp message/flyer  
(one month)

3 Emails  
(3 weeks)

PMI Ghana Website  
(one month)

PMI Chapter meeting Adverts  
(one month)

**GHC 1,800**

## BRONZE PACKAGE

Half page newsletter advert  
(one month)

2 Emails  
(one month)

PMI Ghana Website  
(one month)

PMI Ghana Chapter meeting  
Adverts  
(one month)

**GHC 1,300**

For more information contact:

[info@pmi-ghana.org](mailto:info@pmi-ghana.org)

Single (one-off) packages can be provided upon request





**AVAIL  
LABLE  
FOR SALE**

**LAPEL PIN**

**DESK  
TISSUE**

**CAR  
STICKER**

**KEY  
HOLDER**



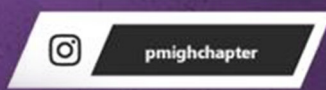
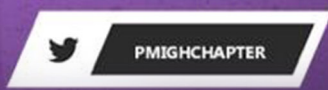
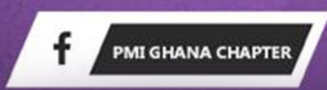
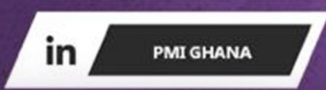
**GHS30**

**GHS20**

**GHS30**

**GHS20**

**CONTACT: MANUELA: 0302955428 / FRANK: 0243160831**







# Available for Sale



Motivational bottles **GHS 140**



Battery-powered wine opener **GHS 200**



Chargeable Lunchbox **GHS 200**



Vacuum Bottles **GHS 150**



Laptop Bag set with USB port **GHS 200**



Glass cup with Straw **GHS 95**

PMI Ghana Chapter Office  
5th Floor, Gulf, House Accra  
+233 30 295 5428

Please the following items are available at the Chapter Office. Kindly get in touch with Manuela on 0302955428 if you are interested. Thank you.





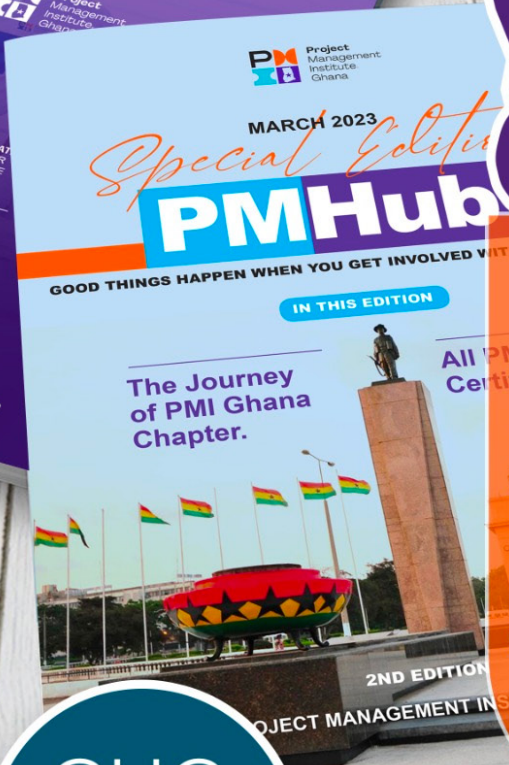


# GRAB YOUR COPY

**Ghc 500 (Members)**  
To advertise in the special edition.

**GHC 70**

- In this edition:**
- PMI Certifications
  - Member Testimonial
  - Newly Certified (Jan - Mar 2023) etc



## PMHUB SPECIAL EDITION

PMI Ghana Chapter Office  
5th Floor, Gulf House Accra  
Tel: 0302 955 428

**PAYMENT OPTIONS**

CHAPTER MTN MOMO  
**0248647965**  
NAME: PMI GHANA

Bank Name: **GT Bank**  
A/C Name: **PMI Ghana**  
A/C No: **206105438110**  
Branch: **Labone**





# Quiz Winners

## FEBRUARY 2024

### 6TH QUIZ WINNERS FOR 2024

John Kweku Kugbe  
Henry Kwadzo Mensah  
Charles Amable Kwaku  
Joseph Mensah Kweku  
Jessica Elom Attipoe

### 7TH QUIZ WINNERS FOR 2024

Maximillian Acquah  
Henry Kwadzo Mensah  
John Kweku Kugbe  
Godwin Yao Yabameh  
Evans Kumado

### 8TH QUIZ WINNERS FOR 2024

Joseph Bannerman William Osei-Bonsu  
Gloria Otubah Anna  
John Kweku Kugbe  
Dorcas Oforiwaa Sakyi  
Derek Acquah

### 9TH QUIZ WINNERS FOR 2024

Eric BANYE Zunouh  
Freda Mfoafo-MCarthy  
John Kweku Kugbe  
Michael Nii Marma Akita  
Eddie Tweneboa Kodua

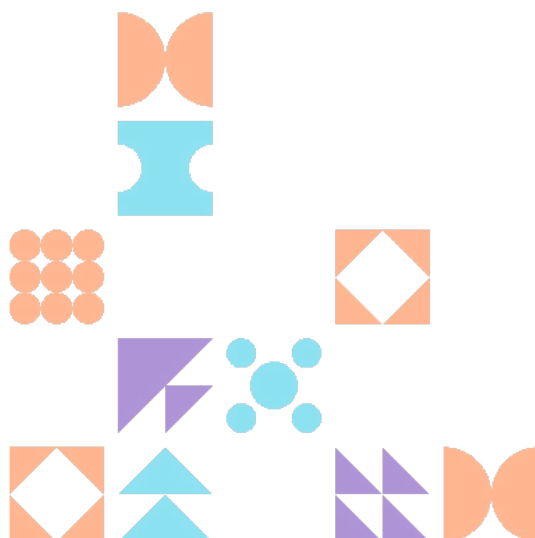


## NEWLY CERTIFIED FOR FEBRUARY, 2024

No.	PMI ID	Member Name	Certification
1.	7413429	Andrews Otoo	PMP
2.	2869294	Kobina Mensah Ewusie-Mensah	PMP
3.	6416409	Emmanuel Alade	PMI-ACP
4.	5172949	Patrick Baah Asare-Manso	PMP
5.	1568635	Felicia Marfo	PMP
6.	7158992	Emmanuel Nutsuklo	OTO
7.	5242239	Jasmine Nana Ampomaa Agyei-Aye	PMP
8.	10005660	Senyo Yao Amenyedzi	PMP
9.	8979545	Victoria Issah	PMP
10.	4472264	Joao Sarmiento	PMI-SP
11.	9697950	Lucy Amoako Ntiamoah	PMP
12.	9662938	Jim Henry Sunu	PMP
13.	6289818	Mário Gourgel	DASM
14.	6155660	Eugene Grant	PMI-PBA
15.	9730963	Anthony Raphael Amoah	PMP
16.	7770042	Joshua Amewuga	PMP
17.	4933586	Bright Gyening	PMP
18.	7283118	Abraham Annan	DASM
19.	8351388	Gloria Anna Otubah	PMP
20.	6423295	Abigail Hagan	CAPM
21.	4807532	John Sulemana	PMP
22.	1259646	Francis Donkoh	PMP
23.	6253512	Jaamil Baba Kamara	PMP
24.	9169277	Antoinette Ayebea	PMP
25.	6481992	Emmanuel Johnson	PMP
26.	9769247	Ebenezer Nyako	PMP
27.	4625261	Rachel Tagoe	PMP
28.	7682088	Daniella Marilyn Osei	PMP
29.	2915505	Elvis Ampem	ECC
30.	9009128	Mawuena Yao Kemevor	PMP
31.	8051580	Richmond Danso	PMP

## NEW MEMBERS FOR FEBRUARY, 2024

No.	PMI ID	Name
1.	10005220	Edward Sebastian Koomson
2.	8622311	Evelyn Torto
3.	8051580	Richmond Asante Danso
4.	9620383	Dorothy Okai Ashie
5.	10098832	Richard Junior Rockson
6.	8989965	Alfreda Ayerkie Charway
7.	10012253	Rahmah Musah Seidu
8.	9630297	Daniel Paa Kwesi Mensah
9.	10020532	Asase Courage
10.	9550731	Esther Kemi Odewale
11.	5133917	Festus Bryan
12.	8586385	Eunice Hammond
13.	9662938	Jim Henry Sunu
14.	9864150	Daniel Kweku Anderson
15.	8277996	Nana Owusu-Boakye
16.	10012390	Suweiba Sidiki Alare
17.	9859494	Abdul-Rahim Wumbei
18.	10107046	Kwame Antwi
19.	8149069	Samuel Kwarteng Afriyie-Duah
20.	7481244	Emmanuel Sefah Boakye-Yiadom
21.	8961452	Rebecca Owusua Kwaffo
22.	10039082	Mabel Aboagyewaa Gasu
23.	7610034	Alfred Godwin Adjabeng
24.	10058391	Jerry Francis Sagoe
25.	10119822	Stella Dzidzor Biaku
26.	10120609	Mr. Israel Azametsi
27.	9998175	Benedict Samuel A. Anderson
28.	9812175	Francis Wamanye

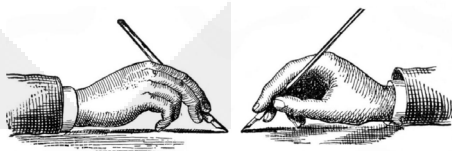




## CHAPTER CREDENTIAL COUNT

Credential	Credential Count
PMP	937
PMI-ACP	31
PMI-RMP	20
CAPM	15
PMI-PBA	13
AH-MC	9
PMI-SP	7
DASM	6
ECC	5
OTF	4
OTI	4
PGMP	4
DASSM	4
OTO	3
BETI	2
AM-MC	2
BEPM	2
VSM	1
CD-MC	1
CPBEP	1
DAC	1
PFMP	1
<b>TOTAL</b>	<b>1,073</b>

Total Members	1,517
Members without Certifications	568
Students	107



## MEETINGS IN MARCH 2024

Every Tuesday,  
7:30 PM – 8.30 PM GMT

PMI-GH Weekly Book Review  
**1.0 PDU**

Every Wednesday  
7:30 PM – 8.30 PM GMT








PMI-Gh Learn French in  
Project Management **1PDU**

**First and Third** Thursdays  
of the the month,  
7:30 PM – 8.30 PM GMT

PMI-GH Toastmasters Club  
**1.5 PDUs**

Click here to visit the calendar for the Chapter.  
<https://pmi-ghana.org/events/view-event-calendar>

## PMI GHANA DIGITAL PLATFORMS

-  [info@pmi-ghana.org](mailto:info@pmi-ghana.org)
-  <https://pmi-ghana.org/>
-  <https://www.facebook.com/PMIGhanaChapter/>
-  <https://twitter.com/PMIGHChapter?s=09>
-  <https://www.linkedin.com/company/34587641/>
-  <https://www.youtube.com/watch?v=ytmZaz-MMMQ>
-  <https://instagram.com/pmighchapter?igshid=tgba2j20hfvn>

## PMHUB EDITORIAL TEAM



**Safia Assibi Sulemana, MBA**  
Chapter Secretary & Content Editor



**Francis Oppang, PMP®**  
Dir. Ops. Admin. & Graphic Designer



**Manuela Ama Asembi, PMP®**  
Content Editor



**Lilian Korkor Larweh, PMP®**  
Content Editor